

### **Power UP**

### **Best Practices in Resource Forecasting**

December 6, 2023

Thanks to Our Sponsor:



### Agenda

- 01 Introduction
- O2 Perspective on Resource Forecasting
- 03 Resource Forecasting in Action
- 04 RMI Updates

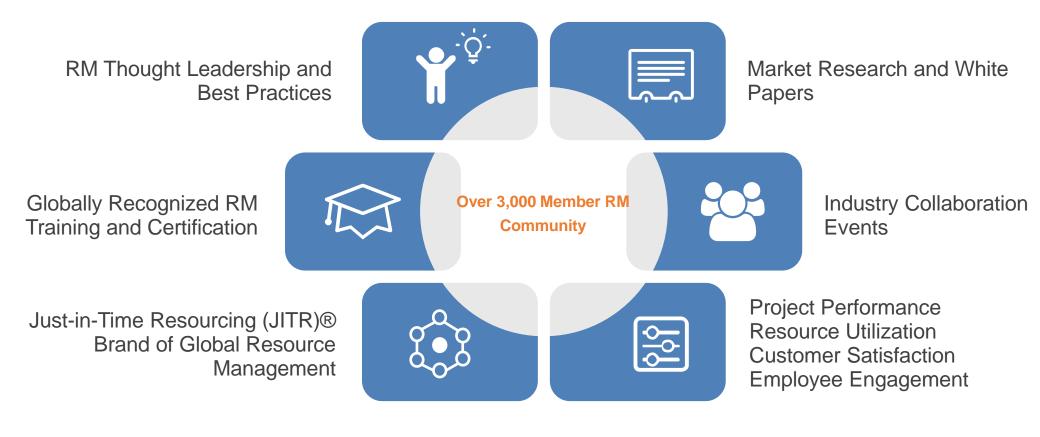


We want to hear from you!

We will either take questions offline or at the end.



Dedicated to the advancement of resource and workforce management thought leadership, best practices, and standards



**ESTABLISHED IN 2016** 

### Welcoming New Members: Join the RMI

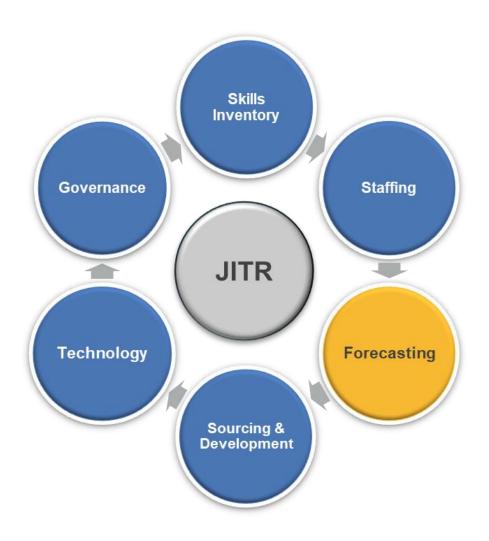


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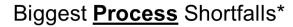


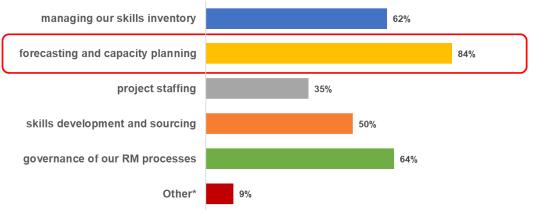
# RMI Perspective on Resource Forecasting

#### **RMI** Data

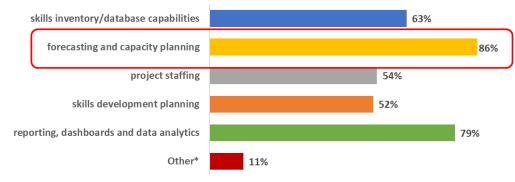


#### The #1 inhibitor to effective resource management





#### Biggest **Automation** Shortfalls\*



\*Source: RMI Survey Series

### Why is Resource Forecasting so Critical to Our Success?

Resource forecasting improves our ability to <u>proactively</u> meet the needs of our <u>future demand</u>, ensure effective <u>utilization</u> of our team, and has a positive impact on delivering projects <u>on-time</u> and <u>on-budget</u>.

### Inhibitors to Effective Resource Forecasting

- 1 Lacking a formal <u>methodology</u> and <u>baseline</u>
- Too much <u>latency of the data</u>
- 03 Incomplete or unreliable demand and demand data
- 04 No (or ineffective) interlock process
- 05 Lack of accountability to the process and outcomes

### Key Elements of Resource Forecasting

#### **Forecasting Methodology**

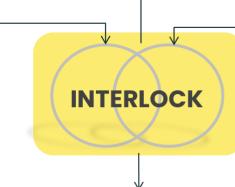
Structured approach to define supply and demand to meet the dynamic needs of the business



#### Data



Normalized demand data (for all drivers of demand) defined by client, project, and role





**Analysis** 

#### Accountability

Processes to enable stakeholders across supply and demand to agree on all the drivers of demand, future capacity, and the "interlock" or overlap between supply and demand...in order to define actions necessary to prepare resources to meet the needs of forecasted demand

What is our data saying? What are the implications? What are the actions and decisions to be made to align our supply and demand?

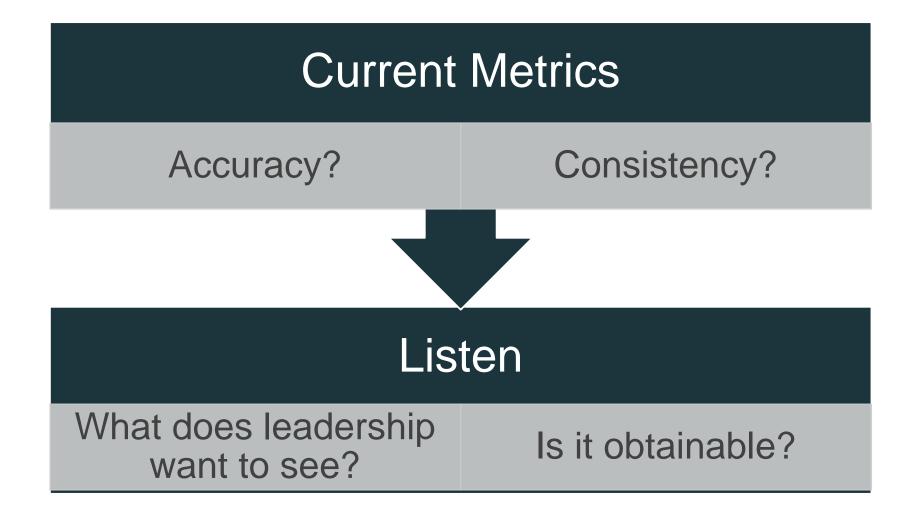


# Resource Forecasting in Action

### The Three C's



#### Assessment



### Pause before proposing

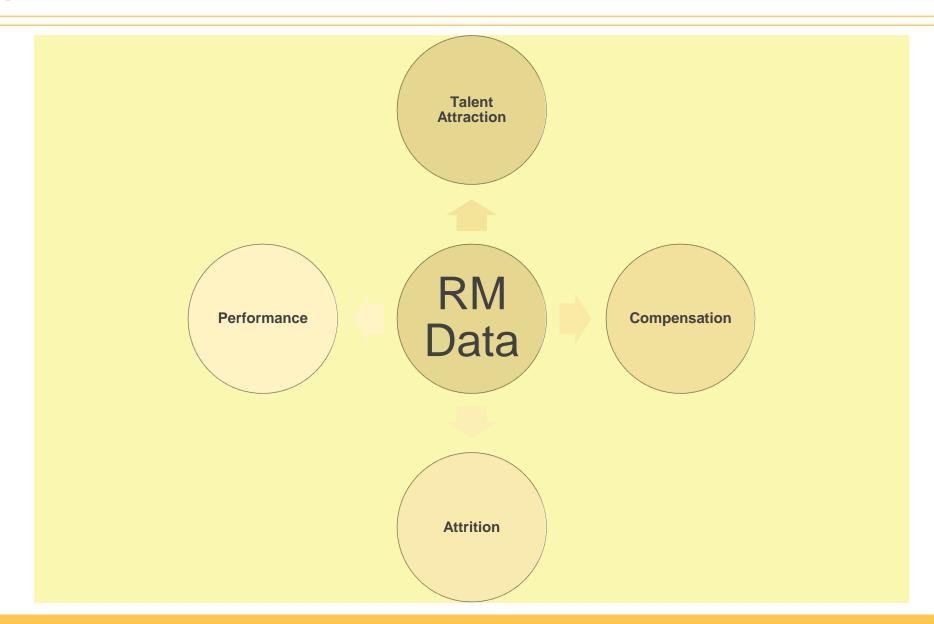
### Don't

- Copy paste what you think matters
- Arbitrarily give them what they want
- Provide data without analysis
- Give out information without knowing why its needed

### Do

- Ensure the data addresses nuances of the business
- Understand WHY leaders are asking for information
- Tell the story behind the numbers
- Follow the data:
  - Were decisions made?
  - How was this used?
  - What can be refined?

### Recognize the potential



#### Make It Real





Paint a picture

Explain why it matters



## **Upcoming Events and Training**

### Fifth Annual Resource Management Global Symposium



#### **Accelerate**

The fifth annual Resource Management Global Symposium races into the JW Marriott in Indianapolis on April 23-24, 2024. The exciting theme for this year's Symposium is ACCELERATE. It recognizes the growing industry maturity and acceptance of good resource and workforce management discipline, and the power of optimizing and improving resource management practices to drive efficiency, productivity, and innovation within organizations. This is the can't-miss event for resource and workforce management professionals to collaborate and exchange ideas to ACCELERATE the maturity of your resource management function.

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#### 2024 RMCP® Class Schedule

#### Classroom – West Palm Beach, FL

- March 12-14, 2024
- November 5-7, 2024

#### **Classroom - Cincinnati, OH**

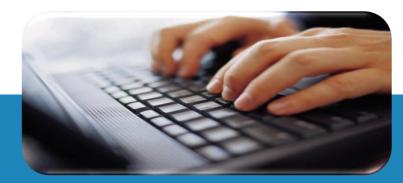
- June 11-13, 2024
- August 20-22, 2024

#### Virtual Instructor-Led (Online)

- Starts January 24, 2024
- Starts May 7, 2024
- Starts July 23, 2024
- Starts August 28, 2024
- Starts October 22, 2024
- Starts December 3, 2024







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