

Resource Management Institute

# **Power UP**

#### **Best Practice for Change Management for Resource Management Transformations**

September 1, 2021

Thanks to Our Sponsors:



#### **RMI** Mission



The RMI is dedicated to the advancement of resource and workforce management thought leadership, best practices and standards, globally recognized credentials that certify resource and workforce management expertise, and tools and resources necessary for effective and efficient management of human capital intensive businesses.

#### www.resourcemanagementinstitute.com

## We are helping companies via better resource management to achieve improvements in:

- Project performance
- Resource utilization
- Customer satisfaction
- Employee engagement/retention

#### We do this by providing:

- Best practice definition and development
- Market research and white papers
- Training and education
- Industry collaboration/events

#### www.resourcemanagementinstitute.com



# **Best Practice for Change Management (CM) for Resource Management Transformations**

#### Perspectives on Resource Management Transformation

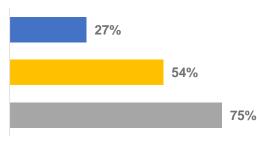
- Resource management is still a nascent discipline vs. project management or quality processes
- Companies still struggle with the basics of people, process and technology (see survey input)
- RM investments still lag other better understood business processes
- Good RM requires breaking down established norms such as:
  - Creating a centralized and transparent view to all enterprise resources
  - Forecasting resource needs at a granular level over a substantial time horizon e.g. 6 months
  - Leaving spreadsheets behind for more modern RM tools

#### 2020 RMI Survey

Dedicated and skilled resource managers

Process design and/or implementation

Automation tool(s) supporting the process



#### Inhibitors to Resource Management

© 2007- 2021 RTM Consulting, Inc. / RMI. All Rights Reserved.

### Start With Knowing Where You Are

Use the RMI RM Maturity Model				
Level 1	Level 2	Level 3	Level 4	Level 5
No documented RM processes or tracking of RM KPIs RM performed organically by delivery team No monitoring or controls in place No dedicated RMs	Ad-hoc RM processes exist, enabled by multiple systems and reliant upon non-standardized tools (i.e. spreadsheets) Resources viewed as belonging to individual teams Monitoring happens in an ad-hoc Existence of RMs working directly for individual teams	RM processes documented and monitored for compliance RMO with clear charter in place Enterprise application in place to support RM (PSA/PPM) Some capability for sharing resources across teams	Timely and accurate data and analytics RMO is centralized, global and positioned to be objective RMO starting to take responsibility for key organizational metrics	RMO is strategic, global function with seat at the table Real-time data and analytics RMO is integral to achieving organizational goals RMO invested in and supported like other operational functions

Legend			
Level 1 & 2	Represents a non-existent function, or RM processes that are providing the organization little to minimal benefit.		
Level 3	Demonstrates you have invested in RM capabilities and processes and are starting to get the basics right, but shortcomings exist causing you to still be more reactive and less strategic.		
Level 4	Shows that RM in your organization is adding value. It is more proactive than reactive. RM is more integrated into the service delivery model.		
Level 5	You are an industry leader in a specific area or overall. RM is strategic for the organization and a critical element for meeting organizational objectives and creating competitive advantage via resource management capabilities.		

#### **Best Practices in CM for RM Transformation**

- Once you have baselined your RM Maturity, build a targeted transformation plan to include CM specifics.
- Define your RM processes with a <u>clear set of goals</u>
  - The most successful firms build a plan to get there with a step change approach including expectations of benefits and how quickly they will accrue.
  - Communicate these goals to your cross-functional teams
- Use your process design to determine needed automation tool support, usually solutioned in the form of a PSA/PPM/RPM tool
- Secure organizational agreement to both of the above items as well as needed investments and ongoing funding
- Build your Resource Management Office (RMO) including staffing the RMO with experienced resource managers (train people if you are unable to find already skilled resource managers)
- > Train the RMO team, and needed cross-functional teams on a common set of RM processes
- > Execute your agreed process and commit to continuous improvement
- Communicate progress, actions, activities and <u>successes</u> to your cross-functional internal partners

# RM Change Management Perspectives from SweetRush

#### **Claudia Moreno**

RMO Manager, SweetRush

Claudia Moreno is the RMO Manager at SweetRush, an e-Learning agency. She has centralized and consolidated the Resource Management functions for the company, providing strategic planning to optimize the teams performance for in-house and professional services. With more than 13 years experience in advertising, strategy, planning and management in the marketing and digital advertising industry, she understands the challenges and needs of Resource Management for the agency market. Claudia holds an MBA in Marketing, an associate degree in Strategic Control of Organizational Management and has an RMCP® certification.



### About SweetRush

**SweetRush** is an organization trusted by many companies to help them improve the performance of their employees. And we offer solutions for training, cultural transformation, and staff augmentation in digital environments. It has been in business since 2001.



#### Key Points to Remember

Resource Management hangs out with Change Management every single day, so, remember:

- > You're working with different personalities
- > Behind resistance is fear to the unknown
- Don't assume
- > Connect with people
- > Be approachable



# **RMI Tools You Can Use**

#### Resource Management Certified Professional (RMCP)®

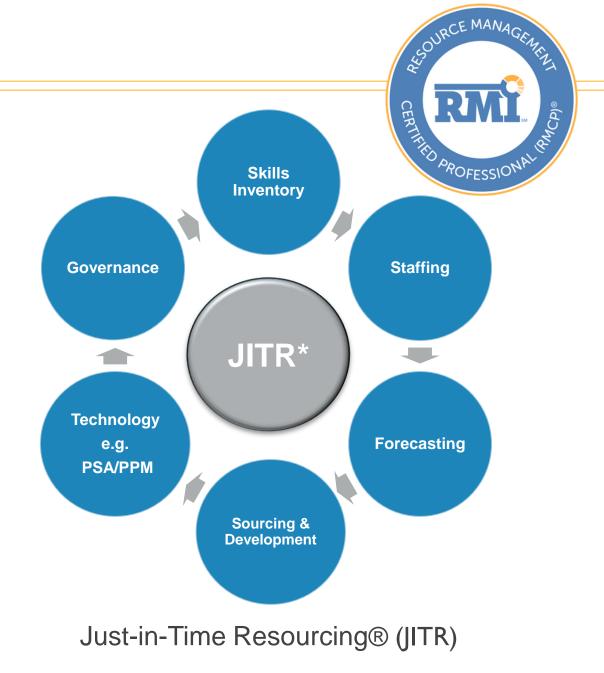


## **RMCP®** Overview

- Prerequisite study
- 3-day classroom, 6-week online instructor led sessions (2 hrs. each), and on-demand format
- Interactive lectures, case study workshops
- Certification exam
- Re-certification process

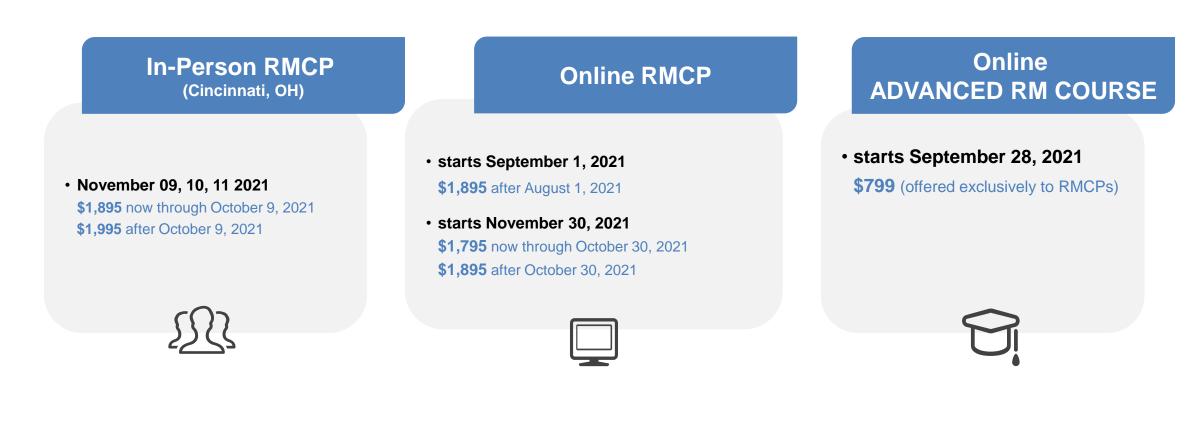
#### Pricing\*:

- \$1,995/person in-class
- \$1,895/person online
- \$1,795/person on-demand
- Student pays travel expenses
- Materials and testing fee included



\*Price subject to change. Volume pricing available upon request.

## Upcoming RMCP® Programs



**RMCP® ON-DEMAND VERSION AVAILABLE 7 X 24 FOR \$1,795** 

Apply today at: http://resourcemanagementinstitute.com/apply

#### **RMI** Connect





#### September 22-23, 2021

https://resourcemanagementinstitute.com/rmi-connect/

Accelerating Resource Management Maturity

#### Third Annual Resource Management Global Symposium

### April 28-29, 2022: Dallas, TX



Learn. Collaborate. Innovate.

www.resourcemanagementinstitute.com/symposium

## Thanks to Our Sponsors



The Mavenlink Industry Cloud for Professional Services<sup>™</sup> enables agencies, consultants and professional services organizations to optimize resources and elevate operational performance to build a thriving business. A resource-first architecture, enables resource managers to field the best team, every time and see up-to-the minute progress against timelines and budgets so projects run smoothly, predictably, and profitably. With Mavenlink's purpose-built technology services businesses can support clients like never before. KeyedIn enables project management offices (PMOs) and embedded services organizations (ESOs) to be more strategic, more efficient, and deliver greater business impact by allowing you to easily forecast and allocate resources, create and analyze portfolios, gain visibility to all your projects, and discover new insights through dynamic PPM analytics.

Visit <u>www.keyedin.com</u> to learn more.



"A Resource Management Tool for the Masses" – Tempus Resource, a Gartner PPM Cool Vendor, Hype Cycle Leader and Market Leader in Strategy Execution, revolutionizes resource management by combining simplicity and sophistication. Tempus simplifies resource forecasting and planning while providing unparalleled insight through industry leading dashboarding, predictive analytics, and what-if analysis capabilities.

Contact us today for a free and unlimited access 30 day trial using your data at www.prosymmetry.com.

Visit <u>www.mavenlink.com</u> to learn more.



Resource Management Institute



#### Resource Management Institute 855-786-2555 Ext. 509

Info@ResourceManagementInstitute.com