

Resource Management Institute

## **Power UP**

### Maximizing Benefit from your PSA/PPM Tool

Thanks to Our Sponsor:



June 6, 2018

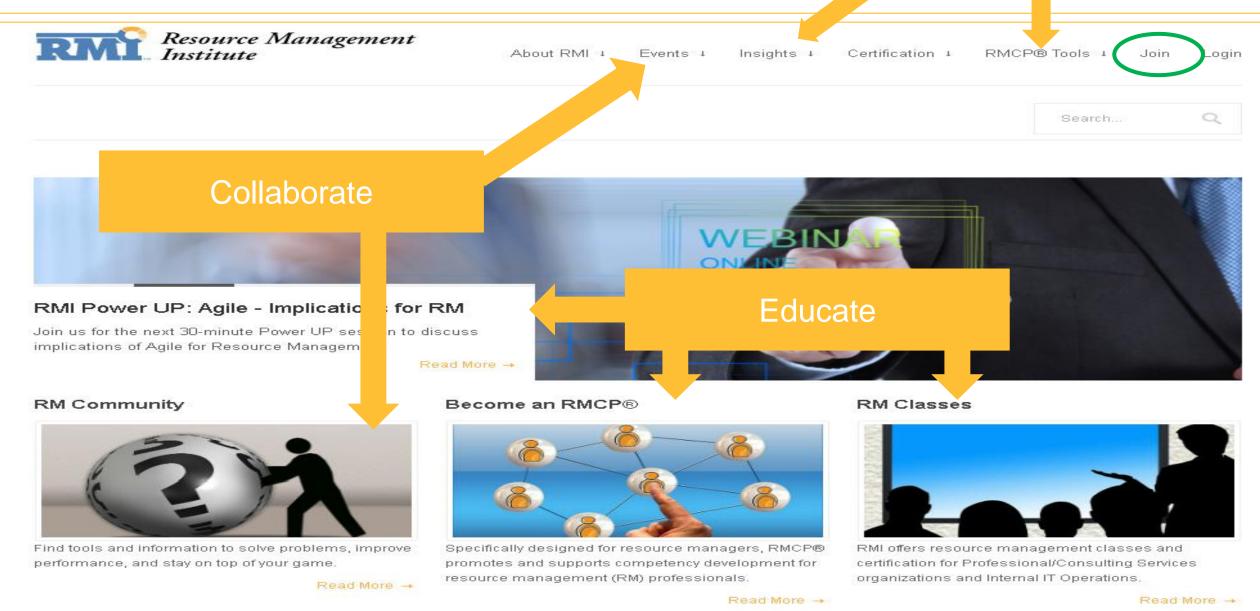


The RMI is dedicated to the advancement of resource and workforce management thought leadership, best practices and standards, globally recognized credentials that certify resource and workforce management expertise, and tools and resources necessary for effective and efficient management of human capital intensive businesses.

The RMI will provide the RM community a vehicle to advance the discipline of RM, and further the interests of the people who make up the RM community and the companies they work for.

#### www.resourcemanagementinstitute.com

#### Innovate



#### **Maximizing Benefit from your PSA/PPM Tool**

#### Just-in-Time Resourcing®



PSA/PPM "Must Haves" capabilities to enable Resource Management:

- Resource Matching
- Resourcing before project is sold
- What If analysis
- Skills Management
- Capacity Management and Forecasting

GRM = Global Resource Management

#### **Resource Matching**

At its core, every PSA/PPM solution should have the ability to easily match the demand with supply and assign a resource to a project

- Manage/organize a queue of staffing requests
- Search and staff in the same tool with minimal clicks
- Filter and/or search for people based on various criteria such as role, skills, cost rate, location, etc.
- Collaborate with key stakeholders within the tool, not offline in email and phone calls



#### Resourcing before project is sold

Visibility into the impending demand can help better support the staffing process, drive better utilization and improve client satisfaction

- Soft book resources earlier in the process
- Requires integration with CRM / strategic planning
- View of resource pool should indicate soft vs hard booked resources
- Better management of peaks and valleys



#### What If Analysis

A critical feature for any PSA/PPM solution is to dynamically model various staffing scenarios and see the impact on resources and project margins

- Construct or model various scenarios or project teams
- View in real-time the impact on project margins as various things change such as resources, roles, rates, etc.
- Dynamic master resource schedule / "console" to see the entire organization or parts of the organization



#### **Skills Management**

Staffing purely based on role is simply not good enough; More often than not, the customer is looking for a specific skill or set of skills

- Match supply and demand based on skills
- Should see where the criteria is met and where it's not – best fit ideal
- Skills inventory that includes ratings, certifications and other resource requirements such as visas, security clearances, etc.
- Support a process for keeping skills up to date



### **Capacity Management and Forecasting**

Managing the supply and the demand of resources is a strategic function. The PSA/PPM solution should support this process with all relevant information

- View into supply <u>and</u> demand
- Bottoms up view so you can see and manage peaks and valleys
- Dynamic view to filter by various criteria such as role, location, P&L unit, etc.
- Resource schedules drive time, cost and revenue forecasts



#### Resource Management Certified Professional (RMCP)®

First-of-its-kind certified professional skills development program for:

**Resource Managers** 





## **RMCP<sup>®</sup>** Overview

- Prerequisite study
- 3-day classroom <u>or</u> 6-week online instructor led sessions (2 hrs. each)
- Interactive lectures, case study workshops
- Certification exam
- Re-certification process
- Pricing: \$1,795 per person\*
- Student pays travel expenses
- Materials and testing fee included
- Earn PDUs for your PMI Certifications
  - 16.25 PDUs for in class version
  - 13.25 PDUs for online version

\*Price subject to change. Volume pricing available upon request.

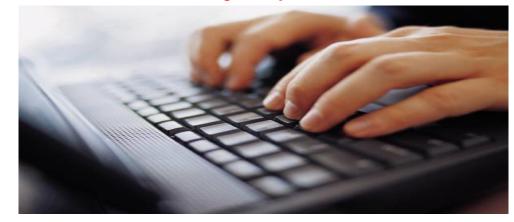


## Next RMCP<sup>®</sup> Programs

#### Cincinnati, OH August 14-16 \$1,695 early bird pricing through July 14







#### Apply today at: http://resourcemanagementinstitute.com/apply/

## Coming October 3-4, 2018!

#### **Resource Management Global Symposium**



Learn. Collaborate. Innovate.

Go here to learn more and register:

www.resourcemanagementinstitute.com/symposium

## Thanks to Our Sponsor



Mavenlink delivers enterprise-class Software as a Service (SaaS) that transforms how services organizations work with distributed teams, contractors and clients around the globe. It is the only solution on the market that enables Full-Cycle Resource Management, which enables services organizations to improve operational execution, become more agile as a business, and drive improved financial performance. Visit <u>www.mavenlink.com</u> to learn more.



Resource Management Institute

# THANK YOU

Resource Management Institute 855-786-2555 Ext. 509

Info@ResourceManagementInstitute.com