



# Power UP

## Next Generation Capabilities in Resource Management Technology

August 31, 2022

*Thanks to Our Sponsors:*



# RMI Mission

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The RMI is dedicated to the advancement of resource and workforce management thought leadership, best practices and standards, globally recognized credentials that certify resource and workforce management expertise, and tools and resources necessary for effective and efficient management of human capital intensive businesses.

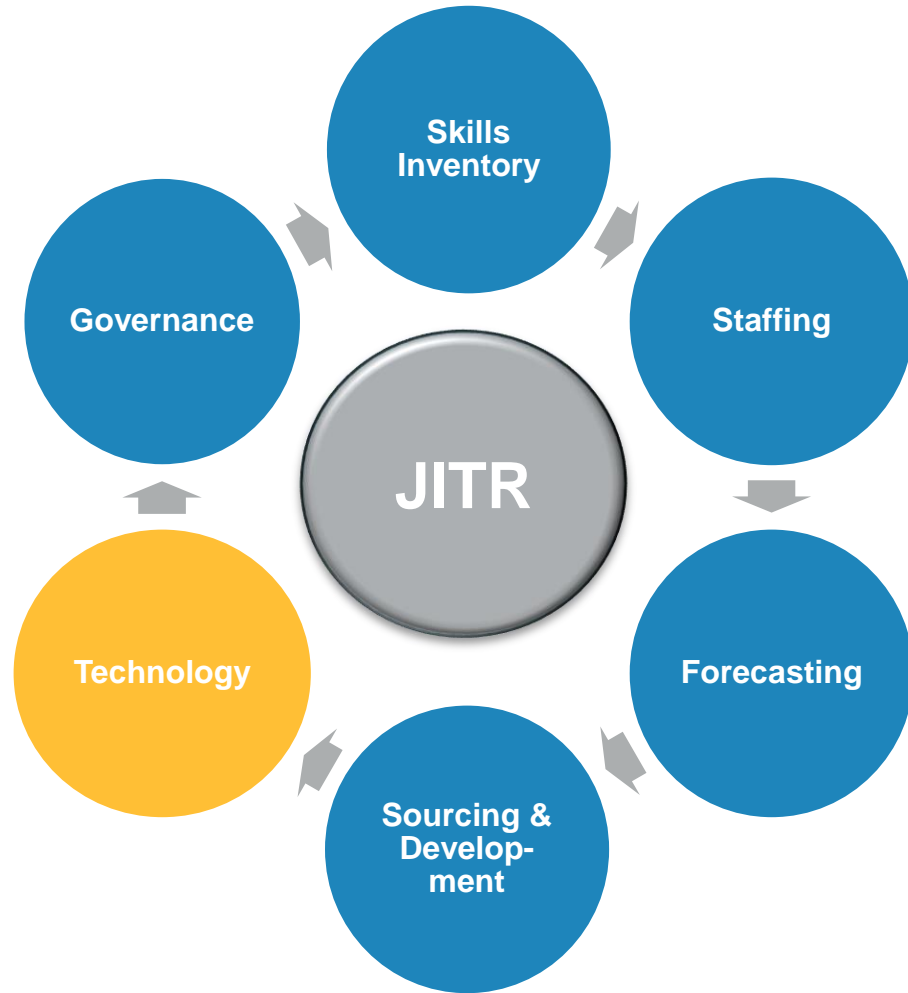
[www.resourcemanagementinstitute.com](http://www.resourcemanagementinstitute.com)

## **We provide our members:**

- Best practice definition and development
- [Market research and white papers](#)
- Training and education
- [Industry collaboration/events](#)

# Next Generation Capabilities in Resource Management Technology

# Just-in-Time Resourcing® (JITR)



## Next Generation Capabilities in Resource Management Technology:

- Skills update
- Resource scoring, comparison and auto-staff
- Reverse staffing
- Integration with recruiting and/or gig marketplaces

# Skills update

Garbage in, garbage out. Why should updating skills be so hard? New machine learning technologies can help!

- Resume parsing and auto-updating
- Skills and experience suggestions
- Skills verification and endorsements

The image shows two overlapping UI components. The top component is a white 'Add Skills' dialog with a search bar containing 'Skill (ex: Data Analysis)' and a list of suggested skills: Journalism, Content Management Systems (CMS), Web Content Writing, Content Development, Content Production, Publishing, Google Analytics, Digital Marketing, Storytelling, and Newsletters. An 'Add' button is at the bottom right. The bottom component is a blue 'Does Liz have these skills or expertise?' dialog. It displays five skill tags: Motivational Speaking, Consumer Products, Start-ups, Web Video, and Communications Planning. Below the tags is a text input field with the placeholder 'Type another area of expertise...'. At the bottom are 'Endorse' and 'Skip' buttons, and a 'What is this?' link.

# Resource scoring, comparison and auto-staff

Advanced RM technology can help you find the resource that best fits your needs

- Ratings / scores based on your preferences
- Side by side comparison of resources
- Revenue, cost, and margin impacts
- Auto staff resources based on best fit

The screenshot displays a software interface for resource management. On the left, a 'Resource Filter' sidebar includes sections for 'Activity Roles' (set to 'Business Analyst'), 'Grades', 'Business Units', 'Resources', and 'Locations'. A 'Required Capabilities' section is highlighted with a red box, showing 'German' with a 'Min Rating' of '1'. Below this, a toggle for 'Calculate Availability Scores' is set to 'on'. The main area is titled 'Activity Assignment Requests Audi-Time & Expense (daily) (Open)'. It features a 'Fulfillment Mode' dropdown set to 'Candidate' and a 'Replace' button. A table lists resources with their scores: Brian Keeling (100), Claire Smith (100), Paul Jones (100), Rohit Shah (100), Emma Powell (99), Andrew Smith (73), and Jennifer Kerry (73). To the right, a calendar for August 2018 shows resource availability with colored blocks (red for unavailable, green for available) and a 'Scores' tab highlighted in the top right.

# Reverse Staffing

In addition to finding resources for your projects, find projects for your resources.

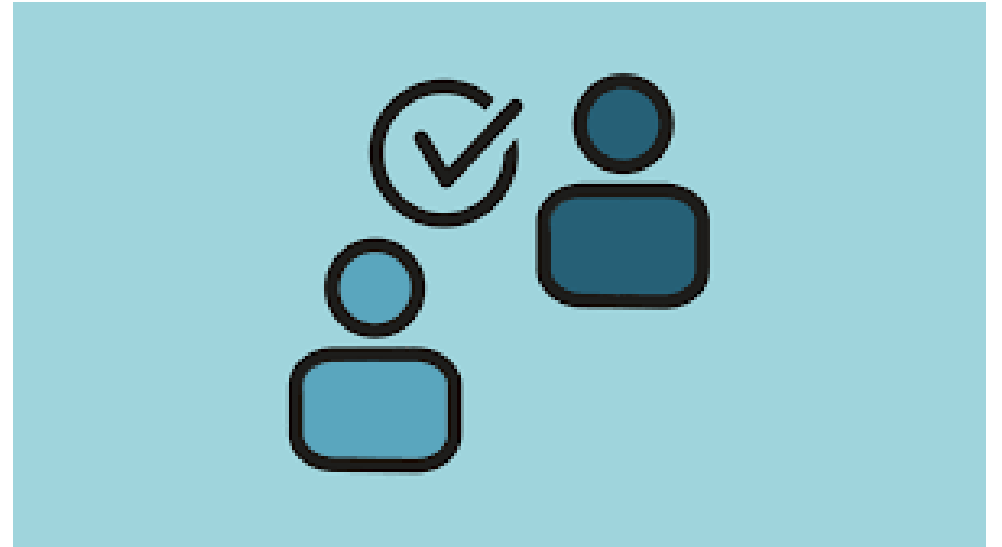
- Search for projects based on profile and skills
- Employee self-service
  - Express interest
  - Job Marketplace



# Integration with recruiting and/or gig marketplaces

Sometimes you don't have the right resource and you need to look outside your organization.

- Post job application based on resource management request that can't be met internally
- Keep job posting and assignment in sync when there are changes or updates





# RMI Upcoming Events and Training

# Third Annual RMI Connect – a Virtual Event

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**October 4<sup>th</sup> and 6<sup>th</sup>, 2022**

Accelerate Resource Management Maturity  
Enabling the Right Person in the Right Place at the Right Time

[www.resourcemanagementinstitute.com/connect](http://www.resourcemanagementinstitute.com/connect)

# Resource Management Certified Professional (RMCP)®

First-of-its-kind certified professional skills development program for:  
**Resource Managers**

Learn Best Practices

Gain Access to RMCP® Resource Center

Collaborate with Industry Peers

*Plus a copy of a robust commercial-grade resource management process solution*

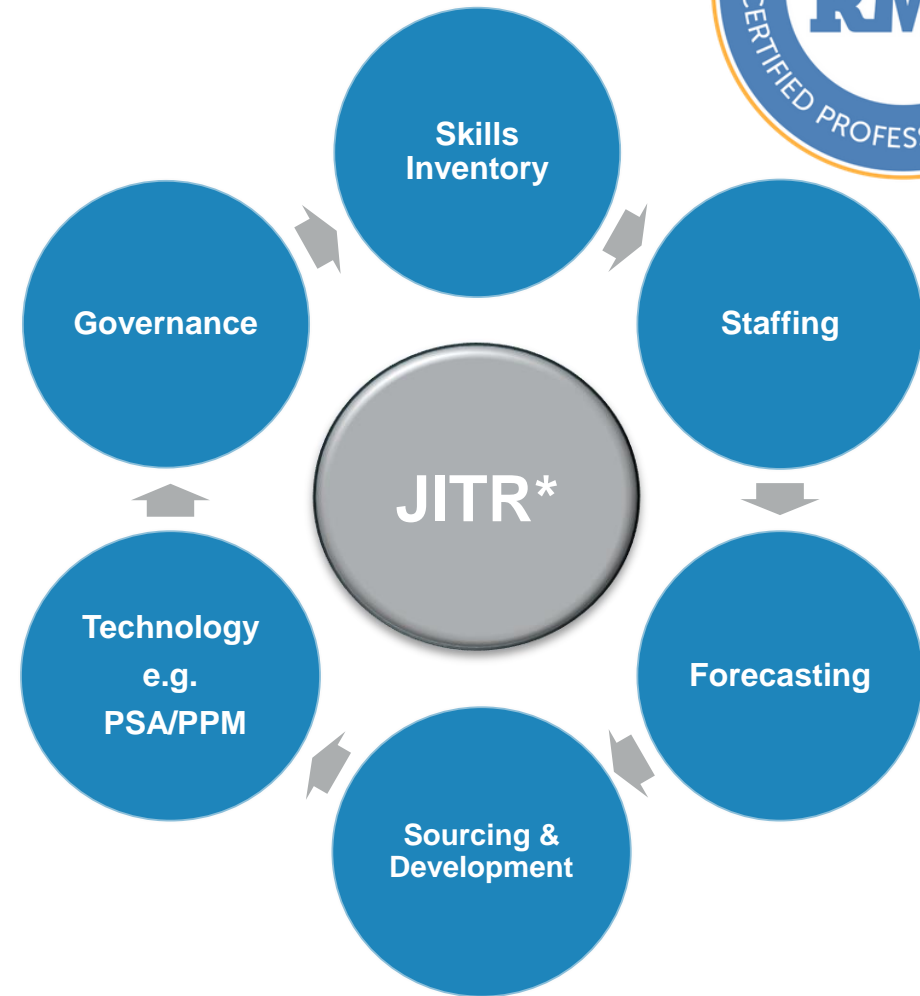


# RMCP® Overview



- Prerequisite study
- 3-day classroom, 6-week online instructor led sessions (2 hrs. each), and on-demand format
- Interactive lectures, case study workshops
- Certification exam
- Re-certification process

- Pricing\*:
  - \$1,995/person in-class
  - \$1,895/person online
  - \$1,795/person on-demand
- Student pays travel expenses
- Materials and testing fee included



Just-in-Time Resourcing® (JITR)

\*Price subject to change. Volume pricing available upon request.

# Upcoming RMCP® Programs

## In-Person RMCP®

- **November 8-10, 2022 (Cincinnati, OH)**
  - \$1,895 now through October 8, 2022
  - \$1,995 after October 8, 2022
- **February 7-9, 2023 (Cincinnati, OH)**
  - \$1,895 now through January 7, 2023
  - \$1,995 after January 7, 2023
- **April 17-19, 2023 (Dallas, TX)**
  - \$1,895 now through March 17, 2023
  - \$1,995 after March 17, 2023
- **May 9-11, 2023 (Cincinnati, OH)**
  - \$1,895 now through April 9, 2023
  - \$1,995 after April 9, 2023



## Online RMCP®

- **Starts November 29, 2022**
  - \$1,795 now through October 29, 2022
  - \$1,895 after October 29, 2022
- **Starts January 25, 2023**
  - \$1,795 now through December 25, 2022
  - \$1,895 after December 25, 2022
- **Starts May 24, 2023**
  - \$1,795 now through April 24, 2023
  - \$1,895 after April 24, 2023
- **Starts July 18, 2023**
  - \$1,795 now through June 18, 2023
  - \$1,895 after June 18, 2023



## Next Level RM and RM Soft Skills Courses

- **Strategic RM**
  - \$499 on-demand
- **Advanced RM**
  - \$499 on-demand
  - Offered exclusively to RMCPs
- **RM Soft Skills**
  - \$499 on-demand



**RMCP® ON-DEMAND** VERSION AVAILABLE 7 X 24 FOR \$1,795

Apply today at:  
<http://resourcemanagementinstitute.com/apply/>

# RMI Training and Certification Programs



**Intro to RM**

The Introduction to Resource Management course is designed to provide foundational competency development for professionals new to resource management




**RMCP® Certification**

This first-of-its-kind professional certification program is specifically designed for promoting resource management competency development for RM professionals



**Next Level RM Development**

Targeted at RMO Leaders and RMCPs, the Strategic RM and Advanced RM courses provide insight into advanced RM concepts and best practices



**Resource Management Soft Skills**

The Resource Management Soft Skills development program focuses on enhancing the soft skills resource managers need to complement their process, business, and systems knowledge. Participants learn how to: effectively communicate and build relationships with stakeholders at all organizational levels, set and manage expectations, and challenge existing ideas and push back on 'bad' behavior.



# Thanks to Our Sponsors



Kantata, the new name for Mavenlink Kimble, takes professional services automation to a new level, giving people-powered businesses the clarity, control, and confidence they need to optimize resource planning and elevate operational performance.

Our purpose-built cloud software enables professional services firms in more than 100 countries to operate with unlimited scale, drive predictable outcomes, and unleash the workforce of the future.

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Projector PSA and Projector BI are used by high-performing services teams worldwide to streamline operations through the entire delivery process, improving productivity, increasing utilization and driving higher customer satisfaction. See how Projector BI delivers visibility to everyone in your organization, and get to know the team ranked #1 in customer satisfaction 11 years in a row in SPI's annual benchmark survey of services organizations.

Sign up for a demo and learn more at [www.ProjectorPSA.com](http://www.ProjectorPSA.com).



Saviom is a pioneer and leading global provider of resource management software. Starting in 1999, it has completed more than two decades in the industry. Saviom works closely with clients, takes their feedback, and continuously upgrades product features that align with their immediate business requirements. Our client-centric culture has enabled Saviom to expand its horizons and help several Fortune 500 companies across 50+ countries enhance their profitability and organizational efficiency. Some notable clients include Siemens, Fujitsu, Global Wind Services, Telstra, Honeywell, and more.

Visit [www.saviom.com](http://www.saviom.com) to learn more.



# Q&A

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